



# **Investment proposal: Organize the production of methanol derivatives**



# Organize the production of methanol derivatives

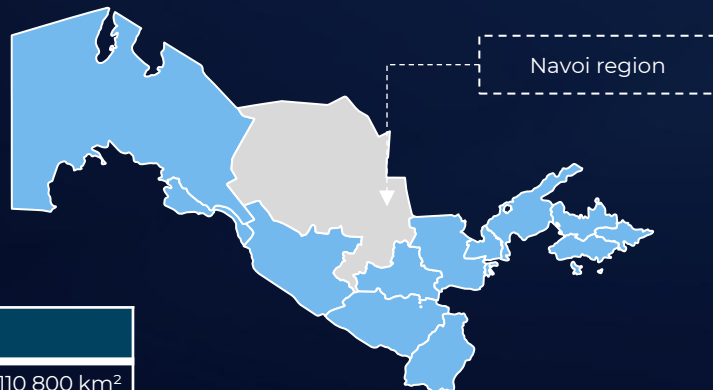
## Economic impact:

- Diversification of chemical industry in Uzbekistan.
- \$335–400 mln annual revenue, contributing to GDP.
- Significant foreign exchange earnings via exports.
- Strengthening industrial value chain (chemicals, plastics, construction).

## Social impact:

- Creation of ~1500 direct jobs and
- Workforce upskilling in advanced chemical engineering.
- Development of local supply and logistics networks.
- Improved availability of downstream products materials.

## Location of the project



| Navoi region |                         |
|--------------|-------------------------|
| Size         | 110 800 km <sup>2</sup> |
| Population   | 1,1 million             |



## Project description:

1. Implementation in EIZ with full infrastructure, low-cost utilities, and direct access to domestic & export markets.
2. High value-added products: Shift from raw methanol exports to derivatives with higher margins.
3. Import substitution & export growth: Replacing imported chemicals and building regional export capacity.
4. Long-term sustainability: Energy-efficient design, compliance with environmental standards, scalable production.

## Economic indicators:



**Financing:** 170 mln USD



**Area:** 30-35 hectares



**Revenue:** \$335 million



**ROI:** 32 %



**NPV:** ~ \$185 million



**IRR:** ~19%

## Production indicators:



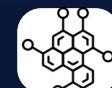
**Annual production:** 100 000 tons



**Formaldehyde:** 300 000 tons



**Acetic acid:** 150 000 tons



**MTBE (Methyl tert-butyl ether):**  
100 000 tons



**Amines & solvents:** 50 000 tons



# Processing chain & product yield

## Key production stages

### 1. Methanol feedstock preparation

- Receipt and storage of methanol feedstock.
- Filtration, dehydration, and purification to remove impurities.
- Preheating and conditioning for reaction units.

### 2. Catalytic conversion (process units)

- Formaldehyde unit: Oxidation of methanol over a silver/catalyst bed to produce formaldehyde solution (37%).
- Acetic acid unit: Carbonylation of methanol with CO using Rh-based catalyst.
- MTBE unit: Reaction of methanol with isobutylene in a catalytic reactor to produce methyl tert-butyl ether (gasoline additive). Methanol Amines Unit: Reaction of methanol with ammonia to form mono-, di-, and tri-methylamines and solvents.

### 3. Separation & purification

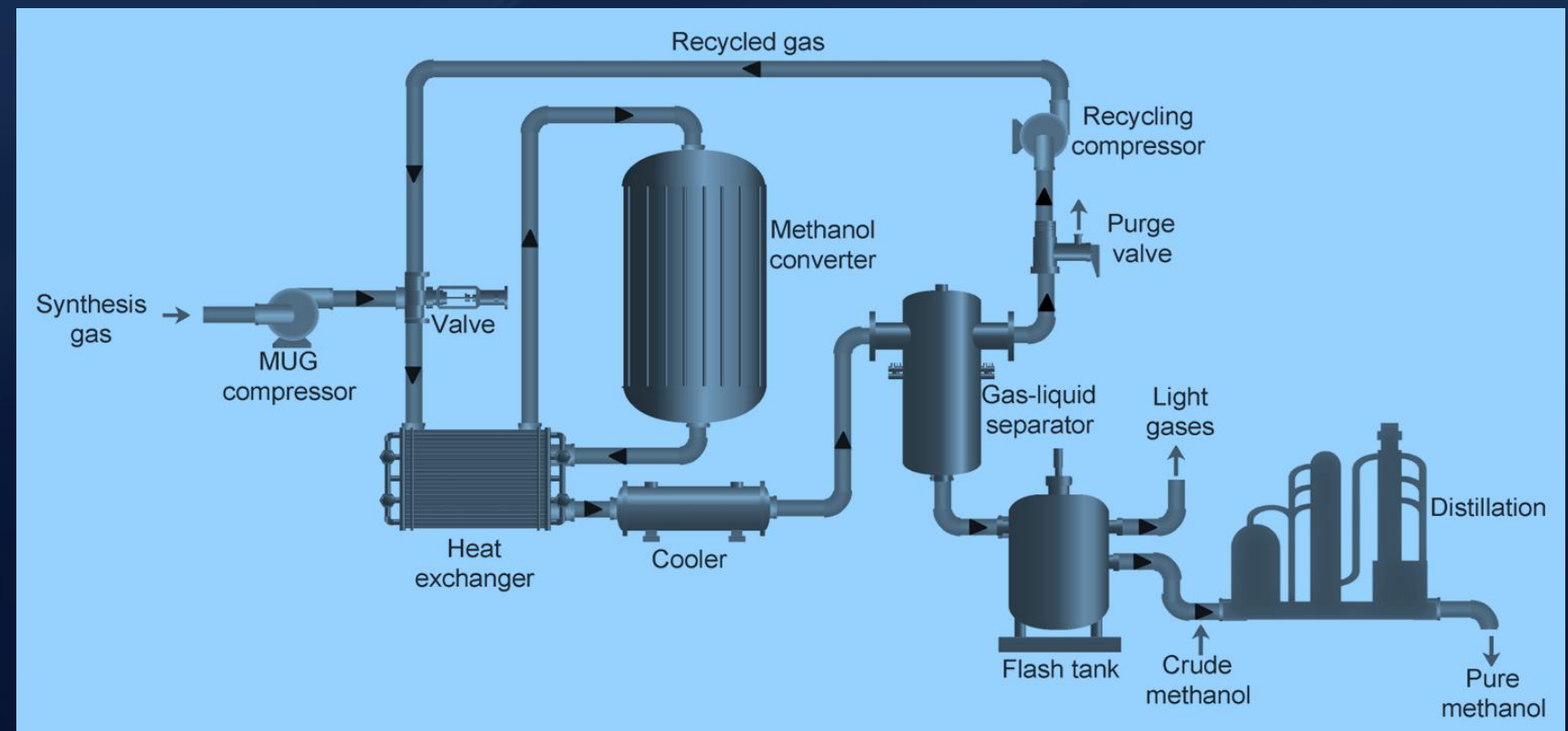
- Distillation, condensation, and absorption steps to isolate pure derivative products.
- Removal of by-products and recycling of unreacted methanol back into reactors.
- Drying, stabilization, and quality control analysis of each product stream.

### 4. Storage & packaging

- Dedicated storage tanks for bulk products (formaldehyde, acetic acid, MTBE). Barrel/drum filling systems for amines and specialty solvents.
- Loading facilities: truck, rail, and potential pipeline connections for domestic and export customers.

## Product yield breakdown

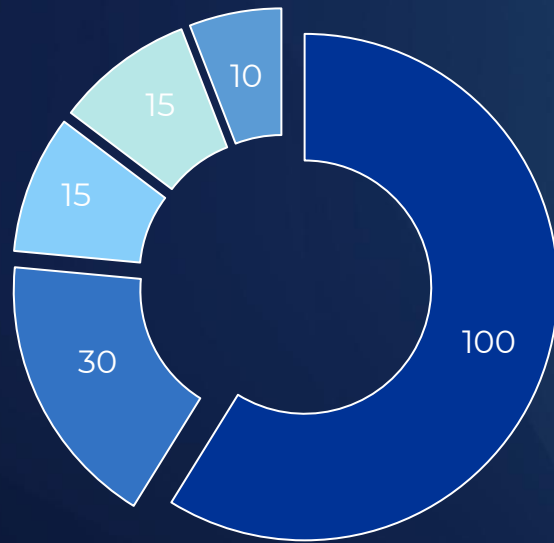
|   | Product                  | Share | Annual volume (tons) |
|---|--------------------------|-------|----------------------|
| 1 | Formaldehyde             | 45%   | 300 000              |
| 2 | Acetic acid              | 25%   | 150 000              |
| 3 | MTBE                     | 20%   | 100 000              |
| 4 | Methanol amines/solvents | 10%   | 50 000               |





## Project expenses

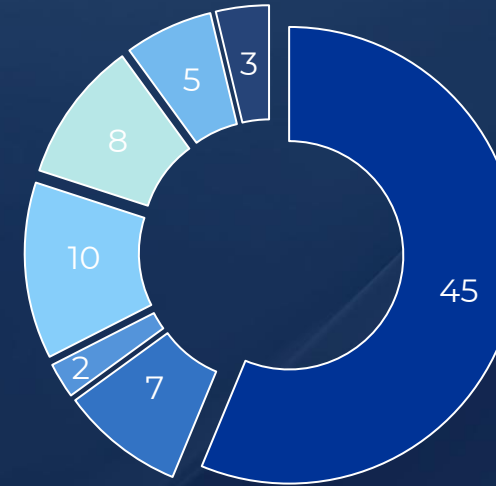
### Initial Investment (CAPEX) (mln dollar)



Total CAPEX: **\$170 mln**

- Process units
- Utilities & infrastructure
- Storage & logistics
- Engineering & installation
- Contingency & others

### Operating Costs (OPEX) (mln dollar)



Total OPEX: **\$80 mln**

- Natural gas
- Electricity
- Water & treatment
- Chemicals & catalysts
- Labor & administration
- Maintenance & spare parts
- Logistics & packaging

This financial overview outlines a comprehensive cost structure and strong profitability of the proposed cheese and sauce production project. The breakdown includes both initial capital investment (CAPEX) and annual operating costs (OPEX), alongside projected revenue and profit estimates.

| Product                  | Volume (tons) | Price   | Revenue (\$)       |
|--------------------------|---------------|---------|--------------------|
| Formaldehyde             | 300 000       | \$350   | 105 000 000        |
| Acetic Acid              | 150 000       | \$600   | 90 000 000         |
| MTBE                     | 100 000       | \$800   | 80 000 000         |
| Methanol Amines/Solvents | 50 000        | \$1 200 | 60 000 000         |
| <b>TOTAL</b>             |               |         | <b>335 000 000</b> |

### Annual EBITDA:

= \$335mln - \$80mln = **\$255 mln**

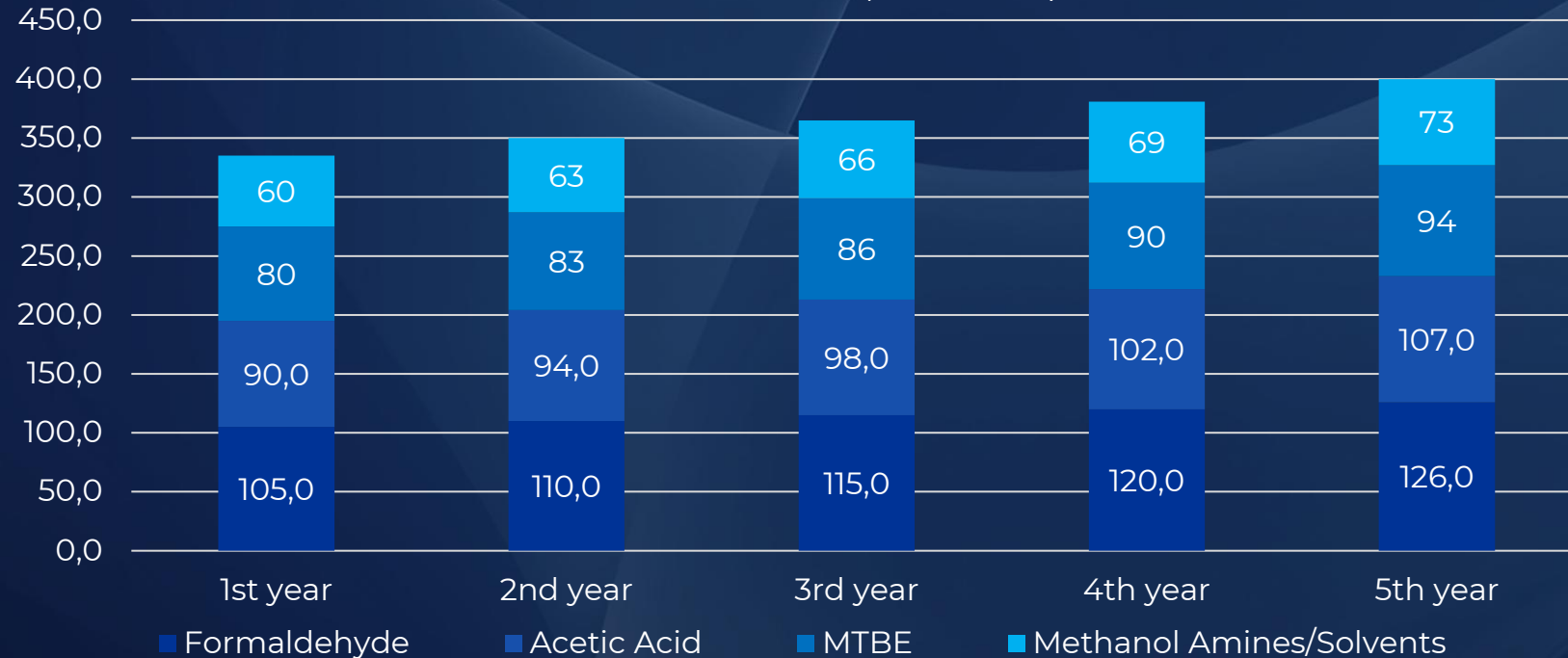
The project's strong profitability forecast is underpinned by efficient operations and high market demand, positioning it as a highly attractive investment.



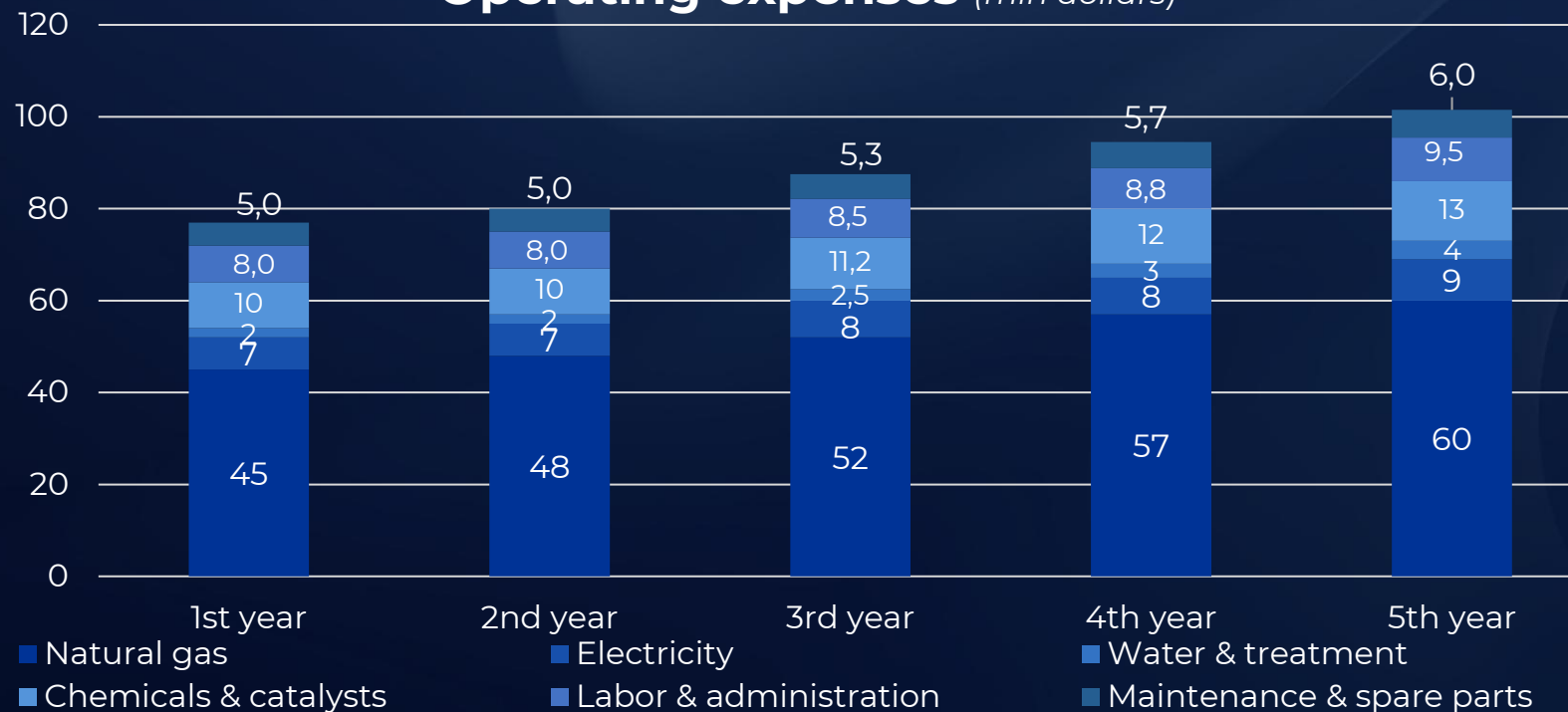
# Financial indicators

(5-year projection)

## Revenues (mln dollars)



## Operating expenses (mln dollars)



**Revenues** increase steadily from \$335M in year 1 to \$400M in year 5. Growth is driven by all products.

Total **expenses** rise moderately from \$80M to \$106M in year 5, with raw materials being the largest cost component. The controlled growth in costs reflects operational efficiency and economies of scale.

Despite rising taxes and expenses, profitability improves due to stronger revenue and efficient cost management.

### NPV (15% discount rate):

NPV = 185M (Highly favorable!)

IRR (Internal rate of return): **≈ 19%**

### Payback period (PP):

=Payback = **5-6** years

### Profitability index (PI):

PI = **2,08**